



# COMPENSATION Plan

	REPRESENTATIVES			LEADERS					
	Representative	Senior Representative	Executive Representative	Team Leader	Director	Senior Director	Executive Director	Senior Executive Director	National Director
<b>QUALIFICATION</b>									
Personal Sales (PS)		\$200	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Personal Group <sup>(1)</sup> Volume (GV) & Personal Sales		\$1,000	\$2,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
Qualified Personal Recruits <sup>(2)</sup> (QPR)		1	2						
Qualified Group Representatives <sup>(2)</sup> (QGR)				3 (6)	3	3	3	3	3
Organizational Volume (OV) <sup>(3)</sup>					\$10,000	\$20,000	\$40,000	\$60,000	\$100,000
Structural Requirement: Qualifying 1st Generation Leader(s)					1	2	4	6	10
<b>COMPENSATION</b>									
Retail Commission	25%	25%	25%	25%	25%	25%	25%	25%	25%
Personal Sales Bonus		2% (27%)	3% (28%)	5% (30%)	6% (31%)	7% (32%)	8% (33%)	9% (34%)	10% (35%)
Cash Bonus (\$2,000 PS)	2% (27%)	2% (29%)	2% (30%)	2% (32%)	2% (33%)	2% (34%)	2% (35%)	2% (36%)	2% (37%)
Cash Bonus (\$3,000 PS)	3% (28%)	3% (30%)	3% (31%)	3% (33%)	3% (34%)	3% (35%)	3% (36%)	3% (37%)	3% (38%)
Cash Bonus (\$4,000 PS)	4% (29%)	4% (31%)	4% (32%)	4% (34%)	4% (35%)	4% (36%)	4% (37%)	4% (38%)	4% (39%)
Cash Bonus (\$5,000 PS)	5% (30%)	5% (32%)	5% (33%)	5% (35%)	5% (36%)	5% (37%)	5% (38%)	5% (39%)	5% (40%)
Monthly Activity Bonus <sup>(4)</sup>				\$10 per QGR	\$10 per QGR	\$10 per QGR	\$10 per QGR	\$10 per QGR	\$10 per QGR
GV Retail Overrides				5%	5%	5%	5%	5%	5%
1st Generation Retail Overrides				5%	5%	5%	5%	5%	5%
2nd Generation Retail Overrides					½%	1%	1%	1 ½%	2%
3rd Generation Retail Overrides							½%	½%	½%
Quarterly Infinity Growth Bonus <sup>(5)</sup>								1%	2%

(1) Personal Group = Personally sponsored and Group-sponsored Representatives in your downline not including Leaders and their Personal Groups

(2) Qualified Representative = Representative with \$200 Sales in the Bonus Month. QGR includes Personal Recruits.

(3) Organizational Volume = Sales through the 3rd Generation

(4) Activity Bonus is paid on qualified Representatives, Senior Representatives and Executive Representatives within a Team Leader's (and above) Personal Group (QGR = Qualified Group Representative)

(5) Quarterly Growth Bonus on Infinity Organization not including downline National Directors or Senior Executive Directors.

(6) To promote to Team Leader you must meet qualifications for Executive Representative or be an Executive Representative to promote to Team Leader.